



SECURITY CONSULTING



Our team conducts an initial consultation with each property owner/ manager in order to define the scope of the engagement to meet their objectives as well as their budget. We develop solutions tailored to fit each individual business model while taking into account the appropriate security measures in light of the existing risk. We are available to make presentations to your risk manager, board of directors or homeowners association, and we will also provide you with a confidential assessment report upon request.

Our experience and comprehensive approach deliver optimum results for our clients.

We provide services to owners and managers of many types of commercial properties with programs to fit every budget.

Our Consultation Services can include:

- Assessment of current security program and protocols
- Identify the risks and vulnerabilities that can have a negative impact on your corporation
- Supervise/execute drills
- Access control, intrusion detection and security systems integration
- Perimeter Security: crime prevention through environmental design considerations
- Emergency services response, capabilities and liaison
- Site hardening considerations and crisis management plans
- Active shooter scenarios, response and countermeasures

Types of properties/businesses with which we consult are as follows:

- Apartments
- Condominium Associations
- Shopping Centers/Malls
- Grocery stores
- Hotels
- Office Buildings
- Parking Lots/Garages
- Retailers
- Restaurants
- Bars and Nightclubs

"You and your team did an excellent job. Joe is a true professional and an engaging, knowledgeable speaker. I, in particular, appreciated how Joe always kept the company's best interest in mind when responding to questions and concerns of the staff."

Stuart Richner, President, Richner Communications, Inc.

"I thought your presentation was outstanding! I've been to a lot of these security seminars, but this one was the best, by far that I have ever attended, and you were one of the biggest reasons why. Your credentials are unsurpassed."

Montgomery Granger, Wyndanch Schools, NY

"I sat mesmerized through the whole class, this was phenomenal !!!! Such great stuff that people wouldn't even think about, simplicity, common sense things. I loved every moment of it. You are a natural and having been on the police force is major."

Elle Kronyak, Berkeley Springs WVA.

"My entire staff and I enjoyed your training tremendously. The guys keep asking to have you back next year. You made the topics, exciting and engaging for the entire staff."

Anna Rimada, Core Facilities Manager, NY/ NJ Port Authority



Team Oriented Attitudes

Goal: The student will understand the need for being a productive, cooperative team member that works for the good of the team in a way that promotes the mission of the team in the workplace.

Objective: The student will learn how to address personality differences, and work styles and overcome problems when working with other people on a team to accomplish their goals.

Success Criteria: The student will be able to articulate problems solving strategies for dealing with other people on a team, as well as understand the value of working as a unit to accomplish goals.

Ethical Behavior

Goal: to help the student recognize the need for identifying and practicing ethical behavior in all they do, so they can make sound judgments and act in an appropriate manner at all times.

Objective: are to identify the areas and activities in the work place and in our private lives where adhering to sound ethical guidelines builds character, responsibility and personal growth.

Success Criteria: Students will be able to understand the need to act in an ethical manner in all parts of their life.

Crisis in the Workplace / De-Escalation

Crises are often unexpected events that can be brought on by an internal employee or intruder. Unfortunately, it is often our co-workers that are the ones in crisis and threatening violence to other staff members. The early recognition that a potential crisis is imminent can lead to effective action and prevent or at least reduce its impact. Every day, people are called upon to intervene with a person in crises which may become dangerous if not de-escalated properly.

This course will teach you how to:

- Define a crisis, de-escalate and understand a person in crisis
- Control your emotions during a crisis
- Influence and communicate with a person in crisis
- Diffuse and resolve a crisis situation effectively
- Learn how to use the behavioral stairway to effectively influence change in a person in crisis

"Given the times we live in, we wanted to provide our employees with the knowledge and training they need to recognize danger and react in the best way possible. He presents in an easy to understand manner, giving employees valuable information, stressing 'awareness and preparedness' rather than fear."

Tim Winter, Manager, Newsday Security

Making the Professional Presentation

Goal: The student will understand what elements are needed to make a professional, memorable, and effective presentation.

Objective: Students will be able to create a presentation of value and present it in a way that the audience finds enjoyable and memorable.

Success Criteria: The student will be able to make and dmeomstart6e a short presentation using the elements taught l the class.

"We live in uncertain times and the information presented could help save lives when confronted by an armed intruder at the workplace".

**Rosemarie Kluepfel, Assistant Branch Manager,
Fairway Independent Mortgage Corporation**

EEOC | Sexual Harassment, Workplace Violence

Goal: To ensure every employee understands the proper way to behave and interact with other employees in a modern professional workplace.

Objective: The student will understand how the words, gestures, and comments they use in the workplace can cause others to feel uncomfortable, demeaned, or afraid and how to interact appropriately.

Success Criteria: The students will have a clear understanding of proper behavior in the workplace

"The presentation helped me identify weaknesses in my facility security program and provided solutions and examples for risk mitigation. I plan to pursue and coordinate this exact lecture with Joe for my entire facility."

Ricky Dumlao Director, Facility & Maintenance